



# 2019 SUMMER INTERNSHIP PROGRAM NEWSLETTER





# 2019 Intern Breakfast



"Fill the tank before you get thirsty," was a key message Todd Coleman portrayed to interns attending the annual Intern Breakfast held on Wednesday, May 22, 2019 hosted by

the Kossuth/Palo Alto County Economic Development Corporation at the Columbia Events Center in Algona. Coleman, Assistant Vice President for Admissions of Wartburg College, gave those in attendance much knowledge and insight over the important aspects of making the most of your experience within your internship, as being an intern is a building block for your life. He spoke on how to "understand the power of networking."

Networking was a key topic throughout the breakfast. Todd explained how maximizing relationships can make everlasting impacts on your

life. Connections can influence if you secure the job or not. "You never can meet enough people", Coleman said.

Todd encouraged interns to continue to keep learning from employers and mentors. He relates internships as a time to "be a sponge." This is the time to soak up as much knowledge as you can and learn other important characteristics that are vital in the workplace. Lastly, he explained the importance in creating a personal business card to have readily available to give out to potential employers, as you "never know when an opportunity will arise."

As well as investing time in your occupation, Todd also told all those in attendance how much of an impact volunteering within other community organizations will make an impact on your life.

One last important subject that was discussed was your own personal branding. Todd spoke about how you, yourself make and build your own personal brand in everything you do. How you want to represent yourself is up to you.

As the breakfast continued, Ashley Meyer, teacher at Bishop Garrigan High School in Algona,

provided background on her personal experience being an intern within the program held through K/PACEDC. She described the intern program in one word as "growth." She states, "The Intern Program provides opportunities for you to be a leader." Meyer told attendees of how much she personally grew throughout her time being in the intern program, how she still has connections, and how having a mentor is critical.

Next, Gus Marmaras told the interns about all of the exciting opportunities the interns will be given this upcoming year through the program, such as, Seeking Professional Growth, Excel Training, Project Hope, Secrets to Success, and even the fun annual Golf Outing with CEO's.

Wrapping up the breakfast, Maureen Elbert, Executive Director of K/PACEDC, thanked all in attendance at the Intern Breakfast and for all who make this event possible, as this is the 20th year of the Intern Program. All in all, the Intern Breakfast was a wonderful success!

*-Emma Hjelle, K/PACEDC*



Pictured left to right: Samantha Bormann, K/PACEDC Intern; Ashley Meyer, Teacher at Bishop Garrigan High School; Gus Marmaras, Sr. Manufacturing Engineer at Snap-on Tools; Maureen Elbert, Executive Director of K/PACEDC; Todd Coleman, Assistant Vice President for Admissions at Wartburg College; and Emma Hjelle, K/PACEDC Intern.



Career Intern Committee Members pictured left to right: Bob Jennings, Gus Marmaras, Tina Ulfers, Ashley Meyer, Chyan Metzger, Tiffany Elbert, and Kathryn Wirtz. Not pictured: Brianna Marso, Laura Curry, Betsey Ulrich, Shannon Kropp, and Dustin Lum.

# What are your Real Colors?

Green, gold, orange, or blue: what color are you? The interns that attended the Real Colors Class, an interactive way to recognize characteristics of fellow interns, found out what color they really are. Katy Thomsen was the speaker that gave a great presentation to those in attendance.

On Tuesday, June 4th, interns gathered at Smithfield Hog Production to find out what color of personality they really are. Thomsen gave a brief description of how we were to find our true color, and then had the group take a short quiz. The quiz consisted of four different pages that the interns analyzed.

First the interns were to look at the pictures on all four of their color cards, and put the cards in order of what was most-to-least like them. Many thought that was the answer to what color they were, but the analysis continued. Next the group was to flip the picture cards over, and read the personality description on the back of each color card. Again they were to order the cards from most like them, to least like them. The interns started to really think they knew what color they were based on the personality descriptions.

Now you may be asking yourself, what are the differences in the four personality types? Blue personalities are sincere, sympathetic, caring, compassionate, and accepting of those around them. They respond well to encouragement, and love to be successful in the things that they do. If you know someone who is a gold, they will be organized, practical, dependable, consistent and predictable people. They can take a detailed task and make sure every step is finished to achieve the end goal. Gold's also are rule followers, and feel uncomfortable in unorganized situations. Next is green, these are your peers that are curious, independent, research-oriented, and analytical. Green's love to work and be challenged, and are curious enough to seek out a challenge in the workplace. And finally are the orange personalities. These are your friends that are generous, witty, spontaneous, optimistic, and naturally fun-loving. Oranges love relationships where they can enjoy their favorite activities with another person, and like to experience new things that they may not be comfortable with.

At this point in the quiz, the group had a good idea of what best fit their personality, but there were still more questions to answer. After finishing the final questionnaire, the interns all knew what personality color they had, and were not shocked by the answer.



Back row, left to right: Clinton McGuire, Tyler Lair, Russell Masterson, Jack Carter, and Zoey Dinkla. Front row, left to right: Hailey Schmidt, Katy Thomsen (speaker), Maddie Walter, and Samantha Bormann.

Most interns found it shocking how accurate the Real Colors Class really was for them. Then the participants were matched with those that had the same personality traits as them, and realized that they really did have a lot in common.

All those in attendance for the Real Colors Class really enjoyed the class, and the knowledge that it brought them. Thomsen says that she sees the concepts of this course play out in her everyday life. She stated, "interns can use the skills they learned tonight when they are with family, coworkers, when leading a project or group, and when they are getting to know others." Thomsen also stated that she found that this class works with all age groups, and she gets good feedback from all of the groups she leads.

Katy Thomsen graduated from Wartburg College with a BA in Communication Arts with an emphasis in Public Relations and a minor in Leadership Certification. Since then, she has facilitated workshops for both Real Colors and Fierce Conversations. She has taught classes in both Iowa and Minnesota during her career. To learn more about your true color, you can visit: [www.realcolors.org](http://www.realcolors.org)

**-Samantha Bormann, K/PACEDC**

# Secrets to Success

Everyone you have ever met has formed an impression of you. Like it or not, studies show that people form an impression of us within seconds. Studies also show that, once a negative impression has been made, it takes seven additional positive encounters with that person to overcome their initial negative impression of you. Despite the old saying, "don't judge a book by its cover," humans instinctively do just that with nearly every first impression. First impressions are especially critical to young adults looking to advance quickly in their career path. On Tuesday, June 11, Brenda Clark Hamilton shared her knowledge on business etiquette and proper first impressions with many interns from the K/PACEDC Intern Program.

Brenda Clark Hamilton is a professional speaker that gives over 100 speeches a year to various companies, groups, and organizations. Her main focus was informing the interns of the three things that make someone professional: their appearance, their behaviors, and their attitude.

Having a professional appearance in the workplace shows your boss you care about yourself enough to care about your work. Brenda shared with the interns a quote from Susan Moren's book, *How to Gain the Professional Edge*, that said, "Seventy percent of the executives responding to a national survey agreed that workplace attire affects an employee's state of mind and behavior. Two-thirds agreed that employees who wear more professional attire advance faster in their careers." Wearing dirty, stretched out, or ill-fitting clothing sends the message to your boss that you don't care or merely just lack the competence. Brenda stated that having combed hair, clean clothing, groomed nails, and good posture are a few of the many things to keep in mind when having a professional appearance.

Brenda also noted that it is extremely important to not only look the best, but show it through your behaviors and actions. This can be done by promptly returning phone calls, following through

with what you said you were going to do, actively listening, seeking to be a skillful communicator, being polite, and always doing your work to the best of your ability.

Brenda also mentioned that how you act not only applies while on the job, but also after you get off work.

Especially in the age of growing technology, it is important to watch what you do and say in public or post online because it may affect you down the road one day.

Lastly, Brenda touched on having a professional attitude. Brenda stressed that a positive, upbeat attitude at work means everything to an employer. This involves not being a complainer, smiling, taking responsibility for your mistakes, avoiding sarcasm, having a professional tone of voice, and being an energetic/enthusiastic employee all around. Brenda mentioned that you might not always love what you are doing, but having a positive attitude about it and showing your employer that you care about what you are doing will give you a one up.

Brenda Clark Hamilton's speech over business etiquette and proper first impressions gave the interns at K/PACEDC a huge advantage as they are starting their professional careers. Moving forward in life and seeking to reach professional goals would be tough without proper information on business etiquette and the interns are immensely thankful to Brenda for sharing her knowledge on the topic.

**-Hailey Schmidt, Horizons Unlimited**



Pictured around the table: Maddie Walter, Hailey Schmidt, Emma Hjelle, Samantha Bormann, Linda Knecht, Adam Schonert, Clinton McGuire, Russell Masterson, Tyler Lair, and Kathryn Wirtz.





2019 K/PACEDC Interns along with local CEO's.

# Intern Golf Outing

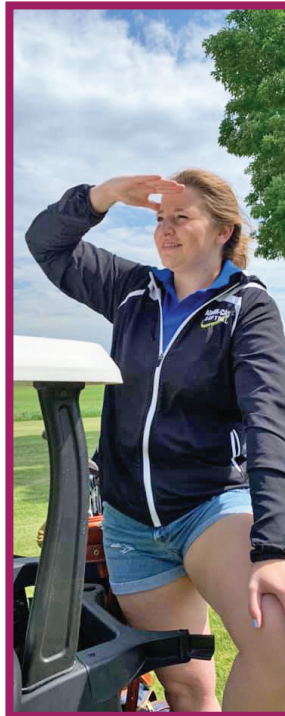
The 2019 summer interns competed against each other in a nine-hole, 4-person best shot golf tournament. There were participants from businesses around Kossuth and Palo Alto counties, and their CEOs joined for the day full of golf, fun, and food! This year's golf outing was held at the River Road Golf Club in Algona. There was a great turn out with 10 teams total participating in the golf outing, and 21 of the participants being interns. The event started with a warm welcome and thanks given to the supporting businesses. The gifts, prizes and other items were donated to the Kossuth/Palo Alto County Economic Development Corporation from companies in the surrounding area. The interns were given drawstring bags filled with snacks, lip balm, a towel, hat, and golf balls to help them throughout the day.

After the completion of the nine holes, the CEOs and interns were invited back to the clubhouse where lunch was provided. Everyone enjoyed pulled pork sandwiches, potato salad, chips, and of course, dessert! As people were finishing their delicious meal, awards were given out to those with the longest drive and longest putt. The friendly competition was between both men and women to see which intern had the most impressive golf skills. The longest drive for men was awarded to Marcus Wykoff, an intern from StateLine Cooperative. The men's longest putt award went to Calvin Hart, also an intern with StateLine. The woman with the longest drive was intern Emily Berkland from PACHS, and the longest putt winner was Maddie Walter, an intern for KRHC. Both with a score of 36, teams from StateLine and a mix from EPS and Central Financial Group were awarded for the lowest team scores. The group from Corteva Agriscience brought home the title for highest score with a solid 54 strokes. Each team and individual received a small gift bag filled with prizes, donated from local businesses.

Both CEOs and interns enjoyed a windy, yet beautiful day on the golf course filled with fun and



Jack Carter hitting a golf ball.



Zoey Dinkla scoping out the golf course.



Left to right: Amanda Bryan, Zoey Dinkla, Hailey Schmidt, and Angie Hood.



Left to right: Nick Fuhr, Brent Wesley, Andy Jansen, and Thad Fogarty were the winners of the golf outing.



Jonah Legred, Calvin Hart, Mitch Geisking, and Marcus Wykoff.

friendly competition. The event was a perfect way for interns to connect and build relationships with CEOs and other employees competing from local companies. This day would not have been possible without the support from Kossuth County and Palo Alto County area businesses. The 2019 interns would like to extend a huge thank you to all sponsors for the continuous support. We are looking forward to the rest of the 2019 summer intern program.

*-Zoey Dinkla, Smithfield Hog Production*



Cole Degen and Harley Butler having a great time golfing.

# First Impression Session

On Tuesday, June 25, summer interns met at the K/PACEDC office to learn about making a first impression when searching for internships for their future careers. The group learned how to write an eye catching resume, the importance of a portfolio, and tips to succeed in an interview.

The morning started with Tina Ulfers, Human Resources and Safety Coordinator at Smithfield Hog Production, teaching the interns how they can make their resume stand out. She stated that the initial amount of time an employer takes to review a resume is about fifteen to twenty seconds. You can make your resume stand out in that quick time by making sure it is neat, free from error, and is professionally written. Next, employers want to see where you received your education, what your major or degree is in, and the date you are expected to graduate. After that is when you should list your qualifications, such as previous job experience, volunteer work, or if you were self employed.

Ulfers also stated that a great resume will have action verbs in each concise statement. This will keep the hiring manager engaged with what you have to offer! Before sending your resume to an employer, it is important to have your friends, professor, or campus Career Services check it over for you!

Next the interns heard from Kathryn Wirtz. She gave great information on how young professionals can make themselves a portfolio.

Kathryn showed the group her personal portfolio, and suggested that their portfolio be in the form of a website. She suggested this, as a lot of companies are shifting to online applications, and therefore a website will be easy for hiring managers to access from your online application.

In your professional portfolio, you should include your past experience, education, your skills, a link to your resume, and photos if they will help the viewer better understand the work you have done. Kathryn shared with the interns that LinkedIn is what a lot of employers look at, and that having a good portfolio on that internet site will be great for starting your career. This information will be very helpful to the interns that attended the session.

Finally, the group received great interviewing tips from Autumn Wirtz, the Human Resources Director at Pharmacists Mutual. She started off by saying that the interview is for the company to get to know you, but also a great time for you to see if you mesh well with the company. Autumn told the interns that their interview starts after sending in an application. The HR's for a company will see how timely you are when responding to emails and returning phone calls. When you secure the real interview,



Back row, left to right: Adam Schonert, Tyler Lair, Trissa Schmidt, and Clinton McGuire. Front row, left to right: Emma Hjelle, Samantha Bormann, Kara DeVore, and Maddie Walter.

as soon as you walk in the company's door your interview begins. How did you treat the receptionist? Were you on time? Did you dress appropriately for the interview? All of these play into the selection process of a hiring manager. One last big tip the interns received was to make sure you send your interviewer a thank you. This could set you aside from all other applicants if you engage in this step. It will show the employer that you appreciated your interview and the time they gave you.

Overall, the interns gained a lot of knowledge from attending the First Impression Session. All of the speakers had great advice on how to create a solid resume, portfolio, and how to conduct themselves in an interview. The interns will be able to use all of this information when job searching in the future.

-Samantha Bormann, K/PACEDC

# Team Building BBQ

On Friday, June 28, the Kossuth and Palo Alto County interns came together for a Team Building BBQ. The group met at Iowa State Bank in Algona to have lunch and to participate in team building activities.

Interns Tyler Lair and Jack Carter helped the Career Intern Committee Members, Gus Marmaras and Bob Jennings, grill burgers for the group and set up the room for lunch and activities. When the burgers were cooked to perfection, Lair started the event by thanking the interns for attending, as well as businesses for donating supplies needed to make the day successful.

As soon as lunch was over, the team building began. For the activity the interns were grouped in teams of three, and were given two bags of about

seven LEGOs. The team had to assign someone to build, communicate, and rebuild. Interns didn't know what each role would entail, but they all took a position. Marmaras then explained that the builder would make a figure out of the few LEGOs in one bag while the communicator observed. The rebuilder had no idea what the figure looked like, and was given the second bag of the exact same LEGOs. The communicator then had to explain to the rebuilder from memory exactly how to make the figure that the original builder made but could not touch the LEGOs or see the original build. The activity proved to the interns that good communication is essential when working with a group to achieve a goal.



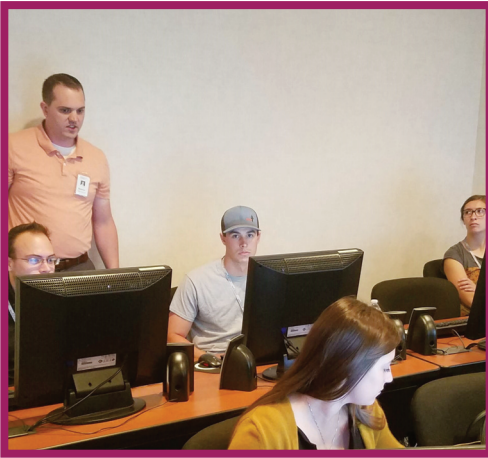
Emma Hjelle, Jack Carter, Zoey Dinkla, Tyler Lair, Gus Marmaras, and Bob Jennings grilling burgers.

The BBQ concluded with Marmaras giving prizes to the interns in attendance. The group of interns really thought that the activities they participated in were great for team building. As the summer has progressed, the group has found that they are making great friendships within the K/PACEDC Intern Program.

-Samantha Bormann, K/PACEDC



# Microsoft Excel



Clinton McGuire, Chase Hatten, and Trissa Schmidt getting help from Berkland.

Damon Berkland, Product Development Specialist at Pharmacists Mutual, led the Kossuth and Palo Alto County interns in an informative Microsoft Excel training workshop. The training went over various functions that professionals use every day and that are important for us to know as we expand our skills as interns.

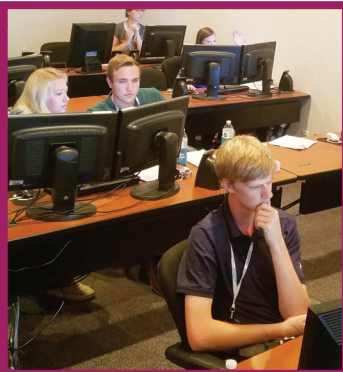
The group started off with examples that were provided from the "EXCELlent Adventures in Spreadsheets" packet. This packet made following along on the examples very easy, and will serve as a great tool for all of the interns in the future. Berkland also asked questions to see if there were some tasks the group already knew

how to do. If you answered the question right, you would receive a prize.

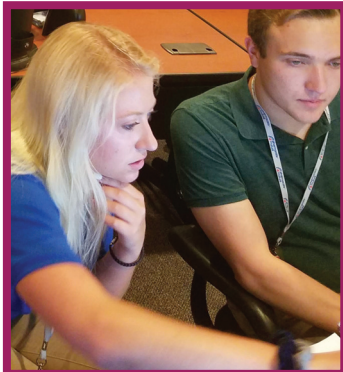
Being a professional that uses Excel daily, Berkland gave us tips and tricks that he uses in his everyday work. Some of the functions the group learned about were sorting and filtering, as well as formulas that included cell references.

The interns were able to take the Excel packets home with them, to review their skills on their own. These skills will be very useful later on in life. This session was a great opportunity for all of the interns as Microsoft Excel is a valuable skill for everyone.

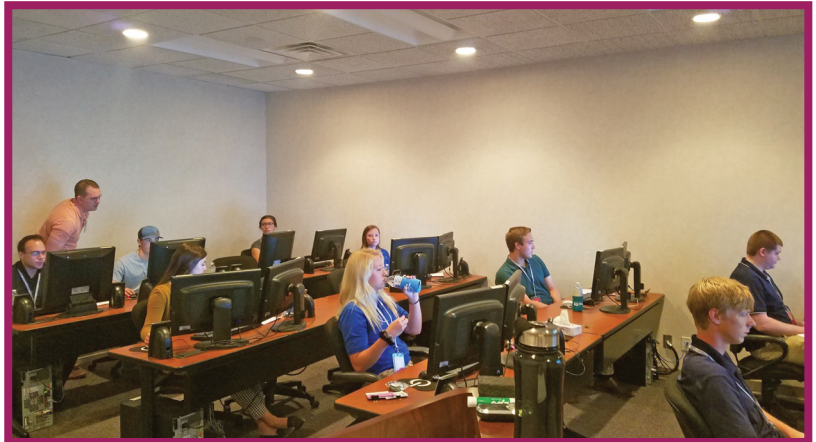
*-Trissa Schmidt, Corteva Agriscience*



Russell Masterson deep in thought, and Emma Hjelle helping Adam Schonert.



Emma Hjelle helping Adam Schonert with Excel functions.



Damon Berkland interacting with interns, and helping them with Microsoft Excel.

# Manage Your Money

Tuesday, July 16th, our K/PACEDC Interns were given the opportunity to hear from two speakers regarding the importance of making wise financial decisions as young adults. Students were able to listen and ask questions from speakers Jessica Gronau of Northwest Bank, and Pat Reding of PRISM throughout the course of an hour. These two covered several financial topics in hopes of financial success from college, to retirement, and beyond.

The main topic for this skill building session revolved around credit. Jessica spoke over a variety of topics such as: what a credit report is, information in one's credit report, how one's credit affects their financial relationship with banks when it comes time to purchase a car or house, how to build and maintain one's score, and more. Jessica ended her presentation stating how good credit leads to a happy and successful life. Her professional advice was able to give interns a better understanding as to how their decisions

today can either help or hinder their success later in life.

During the second half of the session, interns were able to have an interactive dialogue with Pat Reding. Pat gave an overview of saving, investing, ROTH IRA's, 401K's and the importance of understanding retirement plans when accepting one's first job out of college. Together as a group, Pat gave those in attendance the opportunity to guess the difference in one's retirement

savings account if one was to start right out of college compared to ten years later with a larger amount. His example proved how valuable time can be, especially with the uncertainty of coming generations with Social Security.

*-Maddie Walter, KRHC*



Left to right: Tyler Lair, Jack Carter, Russell Masterson, Clinton McGuire, Adam Schonert, Emma Hjelle, Samantha Bormann, and Maddie Walter.





Left to right. Front Row: Board of Supervisors: Craig Merrill, Roger Faulstick, Linus Solberg, Keith Wirtz, and Ron Graettinger. Back Row: Carmen Moser, Kim Kibbie, Clinton McGuire, Thad Fogarty, Tyler Lair, Will Schany, Trissa Schmidt, Adam Schonert, Samantha Bormann, Emma Hjelle, and David Kirk.

## Board of Supervisors

To officially kick off Project Hope Weeks, a drive that collects personal hygiene items for individuals who have been displaced from their homes, Kossuth and Palo Alto County Interns presented a declaration to each county's Board of Supervisors on Tuesday, June 18.

During the presentation, the Supervisors quickly voted in favor of Project Hope Weeks, and signed their name in support of the project. By having the Supervisors make this proclamation, more awareness will be spread on Project Hope Weeks, and therefore more items will be donated to help families.

Interns made calls to area businesses spread across both counties. Many of the businesses accepted the call to fill a box with personal hygiene items including things like shampoo, conditioner, deodorant, tooth brushes, and toothpaste. Their support indicates the importance of community service in our personal and professional life is greatly appreciated.

We, as the interns participating in K/PACEDC's summer program, would personally like to thank not only each and every area business that is taking part in Project Hope this year, but would also thank each and every individual donating to a truly worth-while cause.

– Clinton T. McGuire, PHMIC



2019 Interns enjoying coffee with Myrna Hedding, the Mayor of Emmetsburg. Back row, left to right: Thad Fogarty, Clinton McGuire, Will Schany, Myrna Hedding, Tyler Lair, Trissa Schmidt, and Adam Schonert. Front row, left to right: Emma Hjelle and Samantha Bormann.

Maureen Elbert presenting Project Hope to Palo Alto County Board of Supervisors.



Kossuth County Sheriff Steve Kollasch and interns Tyler Lair, Thad Fogarty, Emma Hjelle, and Samantha Bormann.

## Project Hope

The Kossuth and Palo Alto County Economic Development Corporation has been providing hope and relief to children, teens, and adults who have been removed from their homes through their annual project called, "Project Hope". Although Project Hope may not be a familiar name to many people, it is a familiar name to local sheriff departments, schools, and human services departments as they are the ones who are able to provide people with these packages. Project Hope is a community service project run by the Kossuth and Palo Alto County Interns.

This year Project Hope Week was declared by both the Kossuth and Palo Alto County Board of Supervisors to be from June 24 to July 6. Project Hope is able to provide relief to people in need through the many generous citizens and businesses throughout our local communities. During these two weeks, Project Hope boxes were placed at many local businesses so that their customers and employees were able to donate items to this cause. These boxes were used to collect personal hygiene items. There were also envelopes available for people to make cash donations, this money was used to purchase hygiene items that were in the most need.

After all of the personal hygiene items were collected, the Kossuth and Palo Alto County interns organized and packaged all of the items. These items were then delivered to the local departments and organizations working with people in need of help. This year Project Hope collected more items than ever before. Because of this, Project Hope is able to provide an even greater sense of relief to people in need, and the community. On behalf of all of the interns, thank you for your continued support and generosity.

–Adam Schonert, Country Maid



Left to Right: Trissa Schmidt, Emma Hjelle, Hailey Schmidt, Samantha Bormann, Thad Fogarty, Tyler Lair, and Adam Schonert packing Project Hope items.



Tyler Lair, Thad Fogarty, Jean Kent, Samantha Bormann, and Emma Hjelle with items for the Kossuth County Care Team.

# Summer INTERN ROSTER

## Thank you, 2019 SPONSORS

### ALGONA PUBLISHING

Emily Grandgenett

### BOLTON & MENK, INC.

Russell Masterson

### CENTRAL FINANCIAL GROUP

Thad Fogarty

### COUNTRY MAID

Kara DeVore

Adam Schonert

### CORTEVA AGRISCIENCE

Luke Brenizer

Madeline Bretey

Trissa Schmidt

### ENERGY PANEL STRUCTURES

Harley Butler

Cole Degen

Nicholas Fuhr

Jeff Pfeffer

Brent Wesley

### HORIZONS UNLIMITED

Hailey Schmidt

### KOSSUTH COUNTY ENGINEER

Chase Hatten

### K/PACEDC

Samantha Bormann

Emma Hjelle

### KOSSUTH REGIONAL HEALTH CENTER

Madeline Walter

### MAXYIELD COOPERATIVE

Logan Besch

Megan Brown

Emily Campbell

Hunter Gelhaus

Nick Hunt

### NORTHWEST BANK

Paige Berte

### PALO ALTO COUNTY HEALTH SYSTEM

Michael Condolean

Tyler Lair

### PHARMACISTS MUTUAL

Clinton McGuire

### SMITHFIELD HOG

### PRODUCTION

Amanda Bryan

Jack Carter

Zoey Dinkla

Jaye Schuelke

### STATELINE COOPERATIVE

Calvin Hart

Zoey Huntley

Jonah Legred

Kurtis Schultz

Marcus Wykoff

### WILD ROSE CASINO

Will Schany

### INTERN ADVISORY

### COMMITTEE

Co-Chair: Clinton McGuire

Co-Chair: Madeline Walter

Secretary: Samantha Bormann

### GOLF OUTING

Co-chair: Samantha Bormann

Co-chair: Zoey Dinkla

### TEAM BUILDING BBQ

Co-Chair: Jack Carter

Co-Chair: Tyler Lair

### PROJECT HOPE

Co-chair: Emma Hjelle

Co-chair: Adam Schonert

### CAREER-INTERN

### COMMITTEE

Kurt Banwart

Laura Curry

Tiffany Elbert

Bob Jennings

Chyan Koppen

Shannon Kropp

Dustin Lum

Constantine (Gus) Marmaras

Brianna Marso

Ashley Meyer

Tina Ulfers

Betsey Ulrich

Alison VanOtterloo

Autumn Wirtz

Kathryn Wirtz

Tascha Wykoff

### \$100 GOLF OUTING

### HOLE SPONSORS

Central Financial Group

Erpelding, Voigt & Company

Farmers State Bank

Iowa State Bank

Iowa Trust & Savings Bank

Pharmacists Mutual Companies

PMC Advantage Insurance

Services, Inc.

Protein Resources, Inc.

Smithfield Hog Production

Algona Aquatic Center

Algona Country Club/Thul Shed

Algona Dairy Queen

Algona Family YMCA

Aluma KLM

Brown's Shoe Fit Co.

Car-Go Express - Bancroft

Central Financial Group

Citizens Comm. Credit Union

City of Bancroft

Community Lumber Supply

Corteva Agriscience

Country Maid

Deitering Brothers Inc.

Erpelding, Voigt & Co.

Fareway

Farmers & Traders Savings Bank

Farmers State Bank

Fridley Theatres - State 5

Good Samaritan Society

Hormel

Hy-Vee

Innovations Salon & Spa

Iowa Lakes Community College

Iowa Lakes Electric Cooperative

Iowa State Bank

Iowa Trust & Savings Bank

K.C. Nielsen Ltd.

Kemna Auto Center

Kossuth Regional Health Center

Lake Mills Motor Sports II

MaxYield Cooperative

Metzger's Outdoors

North Iowa Lumber

Palo Alto County Health System

Pam's Final Touch

Pharmacists Mutual Companies

PMC Advantage Insurance

Services

POET

Premier Pizza

Protein Resources, Inc.

Reding's Gravel & Excavating

River Road Golf Club

Roethler Electric

Rustic Station

Smithfield Hog Production

Snap-on

Sportsman's Corner

Staseline Cooperative

The Market

The Water Connection



## Kossuth & Palo Alto County Economic Development Corporation

106 N. Dodge St., Suite 210

Algona, IA 50511 • (515) 295-7979



[www.kossuth-edc.com](http://www.kossuth-edc.com)

[www.paloaltoiowa.com](http://www.paloaltoiowa.com)